

# Choice Regularities

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- ▶ We introduce the notion of **regularities** to discipline the complexity of a choice axiom.
- ▶ We propose a novel approach (**relative identification**) to identify the simple behavioral differences that distinguishes a choice theory from another.

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- ▶ Theoretical results provide axiomatic characterizations of these models.
- ▶ However, used axioms are not as simple as WARP.
- ▶ This raises two questions:
  - Q1. Is it possible to obtain "simpler" characterizations?
  - Q2. Can we identify the behavioral differences among different choice procedures in a "simple" way?

# Outline

**Part 1:** Regularities and some motivating observations.

**Part 2:** A relative identification exercise for a set of choice theories.

## Revealed preference framework

$A$  is an alternative set with  $n$  elements

choice sets are non-singleton  $S \subset A$

choice space is the collection of all choice sets;  $\Omega$

a choice function is a mapping  $c : \Omega \rightarrow A$  such that for each  $S$ ,  
 $c(S) \in S$

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## Rational choice theory

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*WARP: For each  $S_1, S_2 \in \Omega$  such that  $S_2 \subset S_1$  and  $a \in S_2$ ,*

*if  $a = c(S_1)$ , then  $a = c(S_2)$*

- ▶ a choice function  $c$  is rational iff  $c$  satisfies WARP (WARP identifies  $\tau^{RC}$ ).

## first order regularity

Given  $c$ , a 1-reg(ularity) is a statement:

$$\text{if } a = c(S_1), \text{ then } b = c(S_2)$$

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**Example:**

if  $a = c(a, b, c)$ , then  $a = c(a, b)$ .

if  $a = c(a, b)$ , then  $d = c(c, d)$ .

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**Definition:** A theory  $\tau$  is **1-regular** if one can find a collection of 1-regularities that identifies  $\tau$ , i.e. a choice function  $c \in \tau$  iff  $c$  satisfies all of these regularities.

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- ▶ rational choice theory is 1-reg.

Let  $A = \{a, b, c\}$

WARP  $\equiv$

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► rational choice theory is 1-regular.

**Observation:** *If a proper choice theory that nests rational choice satisfies a 1-regularity  $q$ , then  $q$  must be in the **form** of WARP.*

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Proof

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Given  $c$ , a 2-reg is a statement:

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**Definition:** A theory  $\tau$  is **2-regular** if one can find a collection of 2-regs that identifies  $\tau$ , i.e. a choice function  $c \in \tau$  iff  $c$  satisfies all of these regularities.

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- ▶ *wWARP identifies Categorize then Choose (MM, 2012) and Rationalization (CFS, 2012)*
- ▶ So, we have **2-regular** theories that nest rational choice.

simple=??? 2-regularity

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## $m^{\text{th}}$ -order regularity

Given  $c$ , a **m-reg** is a statement:

$$a_1 = c(S_1) \wedge a_2 = c(S_2) \cdots \wedge a_k = c(S_m) \rightarrow a_{m+1} = c(S_{m+1})$$

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# Predicate calculus

an **m-reg** is a **formula**:

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*the alphabet:*  $a, S$

*the predicate (atomic statement):*  $a = c(S)$

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Any arbitrary choice theory can be identified if we verify high enough degree of regularities.

**Observation:** *Any choice theory is  $(2^n - n - 2)$ -regular where  $n$  is the number of alternatives.*

Proof

# Relative Identification by 2-regularities

# Relative identification???



**Definition:** Let  $\tau_1$  and  $\tau_2$  be two choice theories, a set of 2-regularities  $Q$  identifies  $\tau_1$  relative to  $\tau_2$  if

1. each  $c_1 \in \tau_1$  satisfies each  $q \in Q$ ,
2. for each  $c_2 \in \tau_2 \setminus \tau_1$  there exists  $q \in Q$  that  $c_2$  fails to satisfy.

**Definition:** Let  $\mathcal{F} = \{\tau_1, \tau_2, \dots, \tau_k\}$  be a family of choice theories. A set of 2-regularities  $Q$  *relatively identifies*  $\mathcal{F}$  if for each  $\tau_i, \tau_j \in \mathcal{F}$ ,  $Q$  identifies  $\tau_i$  relative to  $\tau_j$ .

## A family of choice theories

- ▶ Sequential rationality with binary rationales (Manzini & Mariotti'07, Apestegua & Ballester'09)
- ▶ Choice with Limited Attention (MNO'13)
- ▶ Choice by Game Trees (Xu & Zhou'07)
- ▶ List Rational Choice (Yildiz'12)

**Question:** Can we identify the behavioral differences among different choice procedures in a "simple" way?

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**Answer:** This may be achieved if we can separate each choice theory from others via 2-regularities.

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Example:

$$a \succ_1 b; b \succ_2 c; a \succ_3 c$$

$$c(\{a, b, c\}) = a$$

# Choice with limited attention

**Primitives:** an attention filter  $\Gamma$  and a preference  $\succeq$ .

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**Example:**

$$\Gamma(\{a, b, c\}) = \{a, b\},$$

$$\Gamma(x, y) = \{x, y\} \text{ for each } x, y \in \{a, b, c\};$$

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- ▶ a **binary relation**  $P$  used to compare pairs of alternatives

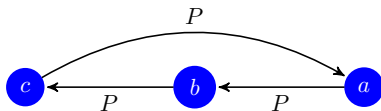
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### Example:

Suppose  $a P b P c P a$

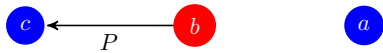


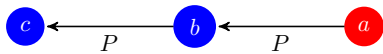
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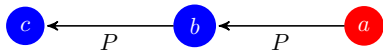
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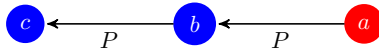
*a*











If  $x$  is the last alternative in  $S$  according to the list, then

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## Choice by game trees

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Player 1:  $a \succ_1 b \succ_1 c$

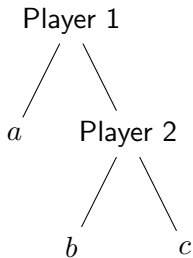
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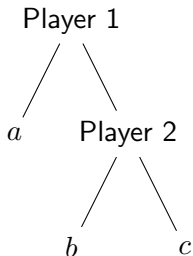


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$$c(S) = SPNE(G|S) = a$$

## A family of choice theories

- ▶ Sequential rationality with binary rationales:

$$c(S) = \max(\max(S, \succ_1), \succ_2)$$

- ▶ Choice with Limited Attention:  $c(S) = \max(\Gamma(S), \succeq)$

- ▶ Choice by Game Trees:  $c(S) = SPNE(G|S)$

- ▶ List Rational Choice: if  $x$  is the last alternative in  $S$  according to the list, then  $c(S) = c(c(S \setminus x), x)$

**Q1** What are the 2-regs satisfied by each theory?

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**Q2** Would these 2-regs be sufficient to identify each theory in this family relative to the others?

## 2-regular axioms

Weak Path Independence (WPI): For each  $S \in \Omega$ , and  $a, b \in S$ ,

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**No Dominated Choice (NDC):** For each  $a, b, c \in A$ , and  $S \in \Omega$  such that  $a, b \in S$ ,

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**No Dominated Choice (NDC):** For each  $a, b, c \in A$ , and  $S \in \Omega$  such that  $a, b \in S$ ,

if  $a = c(a, b, c)$  and  $b = c(S)$ , then  $a = c(a, c)$

**Rival Monotonicity (RM):** For each distinct  $a, b \in A$  and  $S_1, S_2 \in \Omega$  such that  $S_2 \subset S_1$  and  $b \in S_2$ ,

if  $a = c(S_2)$  and  $b = c(S_1)$ , then  $a = c(S_2 \setminus \{b\})$

## 2-regular axioms

Binary Expansion (BE): For each  $a, b, c \in A$ ,

If  $a = c(a, b)$  and  $a = c(a, c)$ , then  $a = c(a, b, c)$

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Path Existence (PE): For each  $a, b, c \in A$ ,

If  $a = c(a, b, c)$  and  $b = c(a, b)$ , then  $c = c(b, c)$

**Proposition:** Let  $\mathcal{F}$  consist of the following boundedly rational choice theories: Rationalization via Game Trees, Sequentially Rational Choice, Revealed Attention, and List Rational Choice. Let  $\mathcal{Q}$  consist of all the second order regularities in the form of WPI, NPC, RM, BE or PE.

- i. For each  $\tau \in \mathcal{F}$ , if  $q$  is a second order regularity that  $\tau$  satisfies, then  $q \in \mathcal{Q}$ .

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ii. Following table shows the second order regularities that each theory satisfies, and it follows that  $Q$  relatively identifies  $\mathcal{F}$ .

	WPI	NDC	BE	RM
<i>GT</i>	+	+	+	-
<i>SRC</i>	-	+	+	-
<i>RA</i>	-	-	-	-
<i>LRC</i>	+	+	+	+

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<i>LRC</i>	+	+	+	+

**Corollary:** Each choice theory in our family is identified relative to the others by 2-regularities.

# GT vs. SRC

	WPI	NDC	BE	RM
<i>GT</i>	+	+	+	-
<i>SRC</i>	-	+	+	-

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# GT vs. LRC

	WPI	NDC	BE	RM
<i>GT</i>	+	+	+	-
<i>LRC</i>	+	+	+	+

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	WPI	NDC	BE	RM
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**Rival Monotonicity** : For each distinct  $a, b \in A$  and  $S, T \in \Omega$  such that  $S \subset T$  and  $b \in S$ ,

if  $a = c(S)$  and  $b = c(T)$  then  $a = c(S \setminus \{b\})$ .

## SRC vs. LRC

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<i>SRC</i>	-	+	+	-
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## Discussion

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- ▶ These differences are difficult to infer from the existing axiomatizations.
- ▶ Any other behavioral difference can only be represented as higher regularities.

## **Further Observations**

## Gain from axiomatizations

- ▶ Any choice theory is  $(2^n - n - 2)$ -regular.
- ▶ It follows from the axiomatizations that the *theory of revealed attention* and *list rational choice theory* are  $(2n - 1)$ -regular.

## Further Observations

Let  $\tau_1$  be a  $r_1$  regular choice theory, and  $\tau_2$  be a  $r_2$  regular choice theory.

- ▶ The choice theory  $\tau_1 \cup \tau_2$  is  $r_1 + r_2 + 1$  regular.
- ▶ The choice theory  $\tau_1 \cap \tau_2$  is  $\max\{r_1, r_2\}$  regular.

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└── conclusion ──

conclusion



conclusion



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We have  $c(S_1) = a$  but  $c(S_2) \neq b$ .

**Step 2:** Now, we must have  $a = b$ , otherwise any rational choice function that chooses  $a$  from  $S_1$  would not satisfy  $q$ . □

## List Rational Choice

For each distinct  $x, y \in A$ ,  $x$  is **revealed to follow**  $y$  ( $x F_c y$ ), if for some  $S \in \Omega$ , we have either

- (i)  $x = c(S \cup y)$  and  $[y = c(x, y) \text{ or } x \neq c(S)]$  or
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Suppose there exist  $c \in \tau$  and  $c' \notin \tau$  such that  $c$  satisfies the precedent part of the the statement  $q_{c'}$ , but not the consequent part. By the construction of  $q_{c'}$ , this means for each  $S \in \Omega$ ,  $c(S) = c'(S)$ . Hence we obtain a contradiction. □

## A better analogy

### Expected Utility

For each  $f, g \in \mathcal{F}$ ,

$$f \succeq g \text{ iff } E_{\mu}(f) \geq E_{\mu}(g)$$

### Maxmin Expected Utility:

For each  $f, g \in \mathcal{F}$ ,

$$f \succeq g \text{ iff } \min_{\mu \in \mathcal{M}} E_{\mu}(f) \geq \min_{\mu \in \mathcal{M}} E_{\mu}(g)$$

Let  $\succeq$  be a non-trivial, monotonic, Archimidean weak order;

Expected Utility:  $E_\mu(f)$

iff

Independence:  $\forall f, g, h \in \mathcal{F}, \forall \lambda \in (0, 1),$

$f \succeq g$  iff  $\lambda f + (1 - \lambda)h \succeq \lambda g + (1 - \lambda)h$

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Maxmin EU:  $\min_{\mu \in \mathcal{M}} E_\mu(f)$

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C-Indep.:  $\forall f, g \in \mathcal{F}$  and certain act  $h, \forall \lambda \in (0, 1),$

$f \succeq g$  iff  $\lambda f + (1 - \lambda)h \succeq \lambda g + (1 - \lambda)h$

Uncertainty Aversion:  $\forall f, g \in \mathcal{F},$

$$f \sim g \Rightarrow \frac{1}{2}f + \frac{1}{2}g \succeq f, g$$